

## **CUSTOMER SURVEY**

We arranged a customer survey in May-June 2020.

We received 123 responses

from our customers around the world.

## Thanks for all the answers!

In the survey, we wanted to collect our customers' opinions and experiences of our customer service, products, deliveries and quality.

In general, respondents were satisfied with our services, products and operations, and we received praise on all points. Overall, we are pleased with the outcome of the survey, but we also see our own development needs.

## Based on this survey, Nestor Cables' recommendation percentage is 81.5 %.

The following opinions emerged in the open comment fields of the survey:

- Our services and guidelines cover the needs of our customers well.
- Our products are high quality.
- It is easy to contact us. Help and advice come quickly.

The following matters we need to pay more attention to:

- Delivery times
- More installation instructions, especially for NesCon installation accessories
- Even better response time in customer service

In the future, we will conduct a similar customer satisfaction survey every year. We use the results of the survey as guidelines for internal development. Any kind of feedback is always welcome even outside of surveys.

Below is a summary of the survey results illustrated by diagrams.



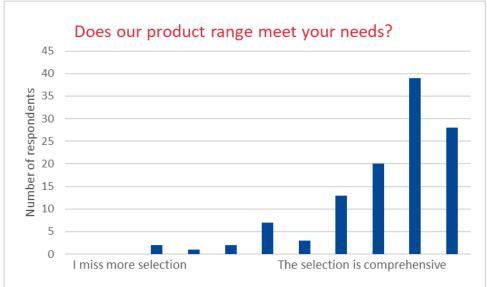






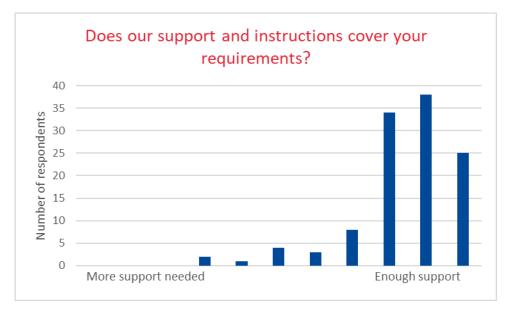


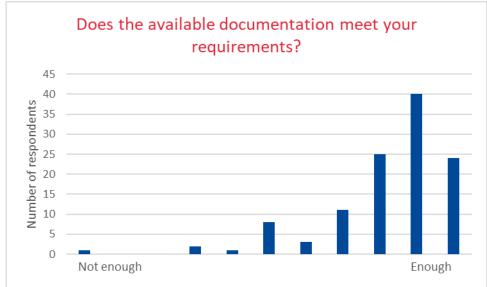


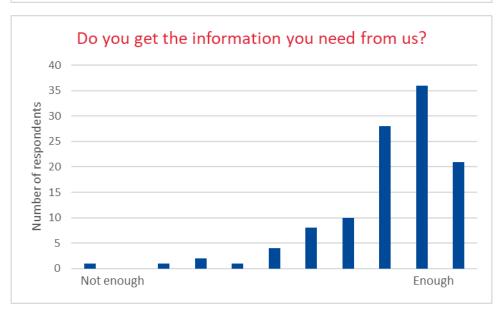














"Transactions are easy, the service is flexible and the products are of high quality.

You can count on what you get."

"The overall level of service over the years has been excellent and the products high quality."

"Fast personal service."

"In some product groups delivery times are long."



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